

# Kaya Limited

January 25, 2016

To,  
The Secretary,  
BSE Limited,  
1st Floor, Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400001  
Fax: 22722037/39/41

To,  
The Manager  
Listing Department  
National Stock Exchange of India Limited  
'Exchange Plaza', C-1 Block G  
Bandra Kurla Complex, Bandra(E)  
Mumbai 400051  
Fax: 26598237/38

**BSE Scrip Code: 539276**

**NSE Symbol: KAYA**

**Subject: Media Release - Q3 FY16**

Dear Sir/ Madam,

Please find enclosed a media release by Kaya Limited in respect of the quarter ended December 31, 2015.

This is for your information and records.

Thank you.

For Kaya Limited

  
Almas Badar  
Company Secretary &  
Compliance Officer

Encl: A/a



## KAYA LIMITED

### Media Release – Q3 FY16

#### **Kaya limited Q3 FY16 results**

#### **Consolidated Revenue up by 11%**

Kaya Limited posted consolidated Revenue from Operations of INR 95.2 crores for the quarter ended 31<sup>st</sup> December 2015, a growth of 11% (*Same store growth @ 7%*) over corresponding quarter ended 31<sup>st</sup> December 2014.

India business reported a Net Revenue growth of 7% and International business delivered overall growth of 15% respectively.

Kaya has added 1 clinic and 37 Kaya Skin Bar doors across formats in India and has acquired 1 clinic in Middle East in Q3 FY16. Overall in India Kaya have 107 clinics & 104 Kaya Skin Bars outlets and operates 20 clinics in Middle East.

Consolidated Profit after Tax for the quarter ended 31<sup>st</sup> December 2015 is INR 3.5 crores compared to INR 11.6 crores for the corresponding quarter ended 31<sup>st</sup> December 2014.

**Kaya Limited** is leading specialty skin care, solution provider in India and Middle east either directly or through one or more of its subsidiaries. Kaya Limited ("Kaya") was incorporated on 27th March, 2003 as part of wholly owned subsidiary of Marico Limited and was demerged from Marico Limited in September, 2013. Kaya delivers holistic skincare solutions through its range of Kaya Skin Clinics (107 in India and 20 in the Middle East) and product retail format called Kaya Skin Bar (104 in India).

**Kaya Skin Clinic**, chain of specialized skincare clinics, offers customized solutions by expert dermatologists delivered through a synergistic combination of products and services backed by state-of-the-art safe skincare technologies. Kaya runs with a single minded objective of delivering flawless skin through expert skincare solutions that include services in the areas of Acne/Acne-scar Reduction, Pigmentation, Anti-Ageing, Laser Permanent Hair Reduction, etc. along with regular beauty enhancement & maintenance services. Kaya also has a range of more than 50 skincare & hair care products ranging from daily skin care to specific skin concerns like acne, pigmentation, ageing, etc.

*For more information, visit [www.kaya.in](http://www.kaya.in)*

Kaya Limited, Regd. Off: 23/C, Mahal Industrial Estate, Mahakali Caves Road, Andheri (East), Mumbai 400 093.Tel: (91-22) 66195000 #  
Website: [www.kaya.in](http://www.kaya.in) # Email: [Investorrelations@kayaIndia.net](mailto:Investorrelations@kayaIndia.net)